



Partner SuiteLife

Course:	Demo and Delivery Week		
Language:	English		
Class Dates and Times:	Monday, March 10 to Friday, March 14, 2025 8:30am – 5pm London Time The class will finish at 2pm on Friday (March 14 th) to accommodate delegates’ travel commitments.		
Focus Region:	This class is specifically for Partners based in EMEA.		
Location:	Oracle Offices, Thames Valley Park, Reading, England – please <i>do not</i> reserve accommodation or any travel until the class “cut-off” date of February 14, 2025.		
Agenda:	<p>The Demo & Delivery class is a blend of all of the most important practices and skills that you need to acquire whether your role is that of a Pre-Sales/Solution Consultant or an Implementation Consultant.</p> <table border="0"> <tr> <td style="vertical-align: top;"> <p>Demo Track Highlights Include:</p> <ul style="list-style-type: none"> Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together </td> <td style="vertical-align: top; padding-left: 20px;"> <p>Delivery Track Highlights Include:</p> <ul style="list-style-type: none"> How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close </td> </tr> </table>	<p>Demo Track Highlights Include:</p> <ul style="list-style-type: none"> Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together 	<p>Delivery Track Highlights Include:</p> <ul style="list-style-type: none"> How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close
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Pre-work	You must complete the mandatory pre-work in the Learning Portal before attending class (please refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify suitelife-classes-ww@oracle.com .		
Pre-Class Check-in Session	<p>It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none"> • Explain all of the logistics in order to make the class a success for all delegates. • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work 		