



Partner SuiteLife

Course:	SuiteWeek
Language:	English
Location:	Delivered over Zoom, with pre-work on MyLearn
Class Dates and Times:	Monday, July 14 th – Friday, July 18 th 2025 (8:30am – 4:30pm London Time each day)
Focus Region:	This class is reserved for Partners based in EMEA.
Agenda:	SuiteWeek is tailored for rapid onboarding of Sales and Business Development new-to-NetSuite resources. Attendees will learn messaging, industry & product knowledge, skills, go-to-market strategy, systems excellence and will go through a simulated sales cycle. This active, hands-on training will educate partner practitioners the best methods to be successful in selling NetSuite to prospects and customers.
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (please refer to your class confirmation email for details). This is also explained in the scheduled Check-in Session(s) described below.
Pre-Class Check-in Session	<p>It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully prepared for your class. In the session your class facilitators will:</p> <ul style="list-style-type: none"> • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	<p>Watch your inbox for Zoom invitations:</p> <ul style="list-style-type: none"> • Check-in calls will be sent approximately 2 weeks before the class start date. • Class invitation will be sent after Check-in session